



ASHI Training Centers & NTSI Affiliates

Exceptional Programs | Exceptional Opportunities

Three reasons to introduce NTSI programs to your customers

1. INCREASE YOUR REVENUES & PROFITS

When you offer NTSI's programs to your existing customers, not only do you help them achieve their workplace safety goals but you achieve high revenues and profits for your training center. The more NTSI programs you offer the more money you make.

Here's how it works:

- **CLASSROOM MATERIALS.** NTSI sells to you, at below market prices, all the participant workbooks and classroom resources you need to conduct an interactive training session.
- **NTSI-TAUGHT COURSE AND ONLINE PROGRAMS.** NTSI sends you a commission check whenever you make a successful referral to one of NTSI's programs.

2. IT'S EASY TO GET STARTED

NTSI recognizes that as a respected ASHI Training Center you have the teaching and customer services skills necessary to deliver an effective instructional session. Therefore, to start introducing NTSI's programs to your customers, you are not required to pay upfront fees or attend certification classes. All you need to do is register.

Referrals to Online Programs

Online referrals are the simplest way to increase your earnings. We provide a link to NTSI's online programs that you can place on your website. Every time your customers follow the link and register for an online class, you earn a referral fee. Online reports are available to you so you can track your earnings. If you don't have a website, alternative arrangements are available.

Instructing Classroom Sessions

Once you have identified customers interested in attending a collision prevention class, you are ready to order your instructor's guide and workbooks at discounted rates. Alternatively, you may request that an NTSI instructor teach the class also at a discounted rate.

As an ASHI trained instructor, you will find many similarities between NTSI and ASHI classroom resources. Our step by step instructors guide helps you to confidently instruct the program from the start. The guide offers suggested agendas, group discussion questions and activities to make the course interactive and engaging. The appendix includes 70 pages of additional information on the causes of collisions and prevention strategies. Classrooms are supported by a PowerPoint presentation and bound, full-color participant workbooks.



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3. YOU MAY SAVE A LIFE

When you offer NTSI's programs, you will have the confidence in knowing that you are offering the best instruction available for reducing collisions. Rather than a program that emphasizes law and knowledge, we help employees take responsibility for their safety and counter the typical excuses given for unsafe practices. Independent research shows that our methods are superior to others in reducing traffic violations and collisions. Our programs are consistently proven to:

- Lower the accident rate by 22%
- Lower the rate of traffic violations by 63%
- Deliver levels of participant satisfaction that exceeds 96%